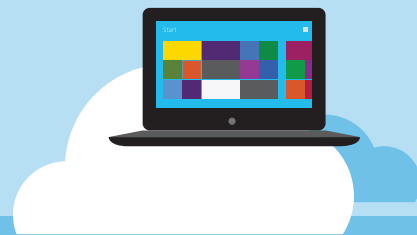


# Today's Innovative Businesses

Focusing on What Matters Most



## Moderna Drug technology company

No. 1 on CNBC's  
2015 Disrupter 50 list

"Since moving to Office 365, we're not worrying about the technology. Instead, we are focusing on enabling our vision to pioneer a new way to treat serious illness and make a difference in the world."

- John Reynders,  
Chief Information Officer, Moderna



## Dakine Alternative sports brand

An industry  
leader in action  
sports gear  
since 1979

"I wanted to find business productivity solutions that reflect our corporate culture: people are laid back here, but dedicated. We expect to work when and where we need to—on the slopes, the water, the trails, or the beach."

- Nic Richards,  
IT Manager, Dakine

## DeKalb Mechanical HVAC mechanical contractor

DeKalb's  
largest residential  
HVAC contractor

"After equipping 17 field crew members with tablets to access information from the cloud-based storage in Office 365 ... we are avoiding a \$3,000 a week, or \$156,000 a year loss in productivity costs."

- Stephen Doonan,  
President, DeKalb Mechanical



## Dogearred Jewelry maker

Certified  
B-Corporation  
dedicated to  
handcrafting  
everything  
locally

"I saw that Office 365 was a more robust tool than Google Apps, and I knew that all our employees would be more comfortable working with its integrated components."

- Chad Berryhill,  
IT Director, Dogearred

## Alpha Center for Divorce Mediation Mediation services

Helping 5,000+ clients  
save time, money, and  
stress during divorce



"[With Office365] we no longer have to worry about snowstorms or power outages stopping our business. We can work from anywhere. I get calls from companies offering disaster recovery solutions costing thousands of dollars and I tell them, 'We're covered!'"

- Darlene Pagan, Technology and Facilities Officer,  
Alpha Center for Divorce Mediation



## Graham's Independent dairy producer

Operating for more than  
75 years; recently named  
"Business of the Year"  
by Scotland Food  
& Drink Excellence

"That's the lasting benefit of Office 365—as we grow, we'll maintain the strength and close collaboration that we derive from being a small, family-run business."

- Robert Graham,  
Chief Executive Officer, Graham's