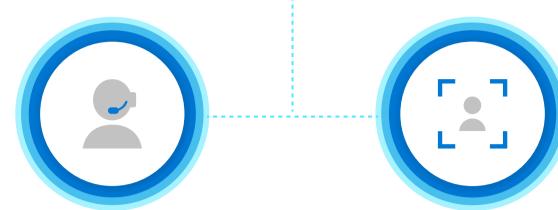


Hybrid Meetings Teams powered by Microsoft 365

Present with confidence when you look and sound great

Identify and differentiate the voices of up to 10 people talking in a Microsoft Teams Room*

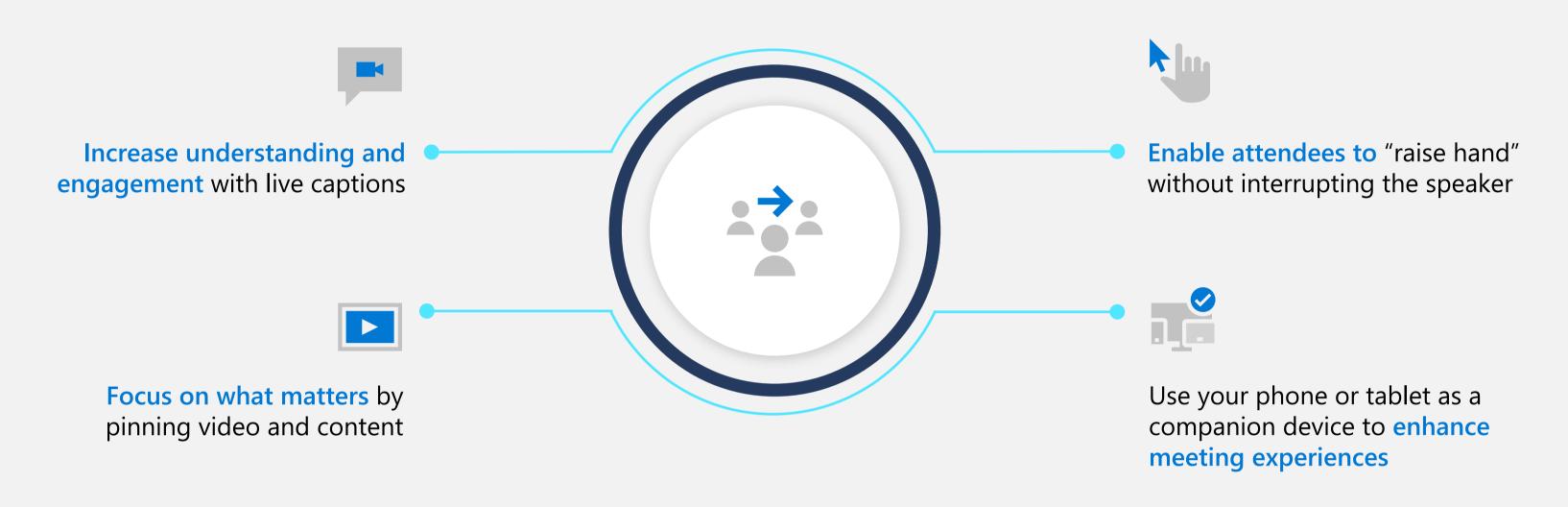


Enables those not in the room to know who is talking at any given moment

*Expected to be available late 2021. Please check Microsoft 365 roadmap for latest availability.

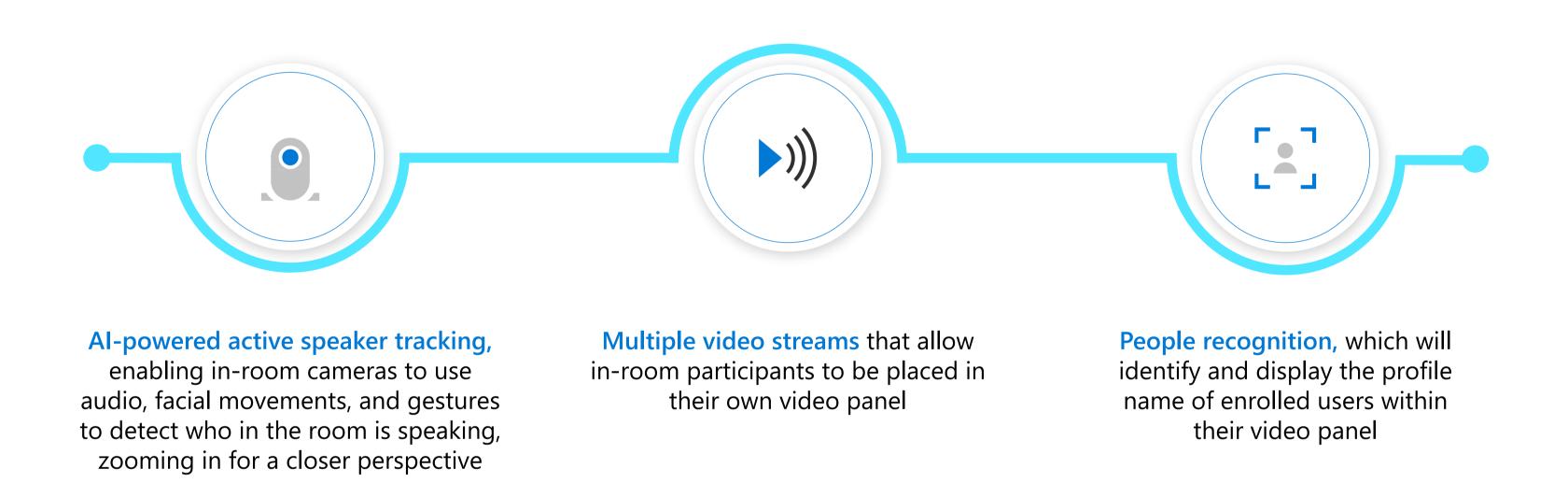
Foster team connection with live reactions

Engage beyond video with experiences that make you feel like you're there, even when you're not:



Latest announcements on innovations coming to Teams*

Inclusive hybrid meetings with Intelligent Camera + Dynamic View



*Features listed are not immediately available. Please check Microsoft <u>365 roadmap</u> for latest availability.

Cost savings and benefits of hybrid meetings









Time reduction required to start meetings with Microsoft Teams Room Managed Services¹

Pre- and post-meeting time saved with Surface Hub²

Reduction in necessary office space spend³

saved per employee per year with increased productivity due to the collaboration features in Teams⁴

Results based on multiple* Total Economic Impact^M Studies by Forrester Consulting, commissioned by Microsoft and with Microsoft research. The cost savings in this presentation are illustrative and only intended for your internal use. Prices may vary by reseller and channel. The results may not be accurate or appropriate for your needs and should not be relied upon as your sole reference. MICROSOFT MAKES NO WARRANTIES OF ANY KIND, EXPRESS OR IMPLIED, ABOUT THE RESULTS WITHIN THIS PRESENTATION

*Forrester Total Economic Impact Studies[™] used as inputs for this Sales Play: ¹New Technology: the Projected Total Economic Impact[™] of Microsoft Teams Rooms Managed Services, December 2020; ²The Total Economic Impact[™] of Microsoft Surface Hub, June 2020; ³The Total Economic Impact[™] Of Microsoft 365 E3, December 2020; ⁴The Total Economic Impact[™] of Microsoft Teams, April 2021